



# **MONTGOMERY COUNTY OFFICE OF PROCUREMENT**

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## **MINORITY, FEMALE, AND DISABLED PERSONS (MFD) PROGRAM**

### **ANNUAL REPORT**

**FISCAL YEAR 2007**

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# **MONTGOMERY COUNTY OFFICE OF PROCUREMENT**

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## **SECTION I**

### **MFD PROCUREMENT PARTICIPATION REPORT**

**FISCAL YEAR 2007**

### Comparison of MFD Contract Activity: FY 06 and FY 07

<b>Fiscal Year</b>	<b>Total Dollar Value of Awards*</b>	<b>Total Dollar Value of MFD Awards</b>	<b>Total Number of Awards</b>	<b>Total Number of Awards to MFD</b>	<b>Percent of Total Dollars to MFD</b>	<b>Percent of Number of Awards to MFD</b>
FY 07	\$462,931,476	\$103,000,692	7035	2571	22.25%	36.54%
FY 06	\$403,303,976	\$76,988,963	6,915	2,451	19.09%	35.30%

### MFD Contract Activity Summary by Procurement Category, FY 07

<b>Procurement Category</b>	<b>Total Dollar Value of Awards*</b>	<b>Total Dollar Value of MFD Awards</b>	<b>Total Number of Awards</b>	<b>Total Number of Awards to MFD</b>	<b>Percent of Total Dollars to MFD</b>	<b>Percent of Number of Awards to MFD</b>
Professional Services	\$163,664,352	\$19,321,500	1,877	801	11.81%	42.67%
Nonprofessional Services	\$134,672,137	\$34,956,868	3,002	1,218	25.96%	40.57%
Goods	\$68,285,436	\$7,475,448	1,906	385	10.95%	20.19%
Construction	\$96,309,551	\$41,246,876	250	167	42.83%	66.80%

\*Awards subject to MFD goal.

## Dollar Value to MFD Firms By Group, FY 07

### *Professional Services*

Total Dollars Subject to Goal: \$163,664,352    Total Actions: 1,877

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$2,271,989	1.39%	81	4.31%	N/A
Hispanic American	\$524,573	0.32%	17	.90%	1.00%
Asian American	\$7,372,059	4.50%	544	28.98%	N/A
Native American	\$409,339	0.25%	8	.42%	N/A
Female	\$8,613,025	5.26%	145	7.72%	10.00%
Disabled	\$130,515	0.08%	6	.31%	0.75%
<b>Total</b>	<b>\$19,321,500</b>	<b>11.81%</b>	<b>722</b>	<b>43.73%</b>	<b>11.75%</b>

### *Nonprofessional Services*

Total Dollars Subject to Goal: \$134,672,137    Total Actions: 3,002

Group	Total Dollar Award to MFD Group*	Percent of Total Dollars Subject to Goal	Total Number of Actions to MFD Group	Percent of Total Actions by MFD Group	MFD Goals by Group*
African American	\$11,342,133	8.42%	364	12.12%	N/A
Hispanic American	\$7,647,358	5.68%	161	5.36%	N/A
Asian American	\$2,778,795	2.06%	443	14.75%	3.00%
Native American	\$0	0.00%	0	0.00%	0.23%
Female	\$13,063,745	9.70%	240	7.99%	12.00%
Disabled	\$124,837	0.09%	10	0.33%	0.75%
<b>Total</b>	<b>\$34,956,868</b>	<b>25.96%</b>	<b>1,218</b>	<b>40.57%</b>	<b>15.98%</b>

\* Goals subject to FY 07 utilization.

## Dollar Value to MFD Firms By Group, FY 07

### **Goods**

Total Dollars Subject to Goal: \$68,285,436      Total Actions: 1,906

<b>Group</b>	<b>Total Dollar Award to MFD Group*</b>	<b>Percent of Total Dollars Subject to Goal</b>	<b>Total Number of Actions to MFD Group</b>	<b>Percent of Total Actions by MFD Group</b>	<b>MFD Goals by Group*</b>
African American	\$2,783,493	4.08%	108	5.66%	2.00%
Hispanic American	\$2,079,481	3.05%	15	.78%	N/A
Asian American	760,659	1.11%	109	5.71%	1.20%
Native American	\$0	0.00%	0	0.00%	N/A
Female	\$1,851,815	2.71%	153	8.02%	12.00%
Disabled	\$0	0%	0	0%	.75%
<b>Total</b>	<b>\$7,475,448</b>	<b>10.95%</b>	<b>385</b>	<b>20.19%</b>	<b>15.95%</b>

### **Construction**

Total Dollars Subject to Goal: \$96,309,551      Total Actions: 250

<b>Group</b>	<b>Total Dollar Award to MFD Group*</b>	<b>Percent of Total Dollars Subject to Goal</b>	<b>Total Number of Actions to MFD Group</b>	<b>Percent of Total Actions by MFD Group</b>	<b>MFD Goals by Group*</b>
African American	\$363,690	0.38%	4	1.60%	3.00%
Hispanic American	\$23,834,846	24.75%	68	27.20%	N/A
Asian American	\$2,021,320	2.10%	43	17.20%	N/A
Native American	\$2,674,905	2.78%	4	1.60%	0.30%
Female	\$12,352,115	12.83%	48	19.20%	10.00%
Disabled	\$0	0%	0	0%	0.75%
<b>Total</b>	<b>\$41,246,876</b>	<b>42.83%</b>	<b>167</b>	<b>66.80%</b>	<b>14.05%</b>

\*Goals subject to FY 07 utilization.



# **MONTGOMERY COUNTY OFFICE OF PROCUREMENT**

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## **SECTION II**

### **MFD PARTICIPATION BY REQUESTS FOR PROPOSALS (RFPs)**

**FISCAL YEAR 2007**



**FY '07 MFD Utilization AND FY'08 Goals**

	Prime Contractor		Sub-contractor		Total	County Utilization	FY'07 Availability	FY'07 Difference	FY'06 Totals	FY'08 Goals
<b>Professional Services</b>				Subject to MFD procurement goal:	\$ 163,664,352	1877			\$ 145,387,799	
African American	\$ 1,421,151	30	\$ 850,839	51	\$ 2,271,989	81	1.39%	1.01%	0.38%	\$ 2,164,953
Hispanic American	\$ 215,390	7	\$ 309,184	10	\$ 524,573	17	0.32%	0.29%	0.03%	\$ 321,456
Asian American	\$ 6,132,842	84	\$ 1,239,218	460	\$ 7,372,059	544	4.50%	0.75%	3.75%	
Native American	\$ 409,340	8	\$ -	0	\$ 409,339	8	0.25%	0.08%	0.17%	\$ 8,352,077
Women	\$ 7,751,522	91	\$ 861,503	54	\$ 8,613,025	145	5.26%	9.63%	-4.37%	\$ 6,921,667
Disabled	\$ 80,917	5	\$ 49,598	1	\$ 130,515	6	0.08%	0.75%	-0.67%	\$ 37,000
Sub total	\$ 16,011,161	225	\$ 3,310,341	576	\$ 19,321,500	801	11.81%	12.51%	-0.70%	\$ 17,797,153
<b>Non-professional Services</b>				Subject to MFD procurement goal:	\$ 134,672,137	3002			\$ 125,124,043	
African American	\$ 5,226,985	46	\$ 6,115,148	318	\$ 11,342,133	364	8.42%	2.90%	5.52%	\$ 8,370,670
Hispanic American	\$ 6,551,584	129	\$ 1,095,774	32	\$ 7,647,358	161	5.68%	0.98%	4.70%	\$ 6,123,503
Asian American	\$ 1,893,270	13	\$ 885,525	430	\$ 2,778,795	443	2.06%	2.00%	0.06%	
Native American	\$ -	0	\$ -	0	\$ -	0	0.00%	0.83%	-0.83%	\$ 560,538
Women	\$ 10,405,171	121	\$ 2,658,575	119	\$ 13,063,745	240	9.70%	11.94%	-2.24%	\$ 9,742,272
Disabled	\$ 16,699	5	\$ 108,139	5	\$ 124,837	10	0.09%	0.75%	-0.66%	\$ 246,336
Sub total	\$ 24,093,708	314	\$ 10,863,161	904	\$ 34,956,868	1218	25.96%	19.40%	6.56%	\$ 25,043,319
<b>Goods</b>				Subject to MFD procurement goal:	\$ 68,285,436	1906			\$ 49,605,114	
African American	\$ 403,426	20	\$ 2,380,068	88	\$ 2,783,493	108	4.08%	1.29%	2.79%	\$ 615,081
Hispanic American	\$ -	0	\$ 2,079,482	15	\$ 2,079,481	15	3.05%	0.57%	2.48%	\$ 1,073,385
Asian American	\$ 308,000	3	\$ 452,660	106	\$ 760,659	109	1.11%	3.00%	-1.89%	
Native American	\$ -	0	\$ -	0	\$ -	0	0.00%	0.86%	-0.86%	\$ 769,062
Women	\$ 1,097,906	66	\$ 753,909	87	\$ 1,851,815	153	2.71%	11.09%	-8.38%	\$ 1,836,666
Disabled	\$ -	0	\$ -	0	\$ -	0	0.00%	0.75%	-0.75%	\$ -
Sub total	\$ 1,809,331	89	\$ 5,666,118	296	\$ 7,475,448	385	10.95%	17.56%	-6.61%	\$ 4,294,194
<b>Construction</b>				Subject to MFD procurement goal:	\$ 96,309,551	250			\$ 83,187,021	
African American	\$ -	0	\$ 363,690	4	\$ 363,690	4	0.38%	2.23%	-1.85%	\$ 542,366
Hispanic American	\$ 23,677,052	60	\$ 157,795	8	\$ 23,834,846	68	24.75%	2.09%	22.66%	\$ 16,816,497
Asian American	\$ 2,020,630	41	\$ 690	2	\$ 2,021,320	43	2.10%	3.00%	-0.90%	
Native American	\$ 2,674,905	4	\$ -	0	\$ 2,674,905	4	2.78%	0.54%	2.24%	\$ 5,565,585
Women	\$ 12,014,131	42	\$ 337,984	6	\$ 12,352,115	48	12.83%	9.98%	2.85%	\$ 6,929,849
Disabled	\$ -	0	\$ -	0	\$ -	0	0.00%	0.75%	-0.75%	\$ -
Sub total	\$ 40,386,717	147	\$ 860,160	20	\$ 41,246,876	167	42.83%	18.59%	24.24%	\$ 29,854,297
Total subject to MFD procurement goal:					\$ 462,931,476	7035			\$ 403,303,976	
Total MFD procurement:					\$ 103,000,692	2,571	22.25%		\$ 76,988,963	19.09%

## Total Dollars and Percent Value of RFPs to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$0	0%
Hispanic American	\$670,000	0.29%
Asian American	\$3,826,560	1.66%
Native American	\$3,000,000	1.30%
Female	\$14,879,382	6.45%
Disabled	\$458,760	0.20%
<b>Total Dollar Awards to MFD Firms</b>	<b>\$22,834,702</b>	<b>9.90%</b>
<b>Total Dollar Awards to Non-MFD Firms</b>	<b>\$207,746,811</b>	<b>90.10%</b>
<b>Total Dollar Value of RFP Awards</b>	<b>\$230,581,513</b>	<b>100.00%</b>

## Number of Awards Made Under Each RFP to Each MFD Group

Groups	Number of Awards
African American	0
Hispanic American	3
Asian American	5
Native American	1
Female	9
Disabled	1
<b>Total Awards to MFD Firms</b>	<b>19</b>
<b>Total Awards to Non-MFD Firms</b>	<b>76</b>
<b>Total Awards</b>	<b>95</b>

## Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	319	82.86%
African American	8	2.08%
Hispanic American	13	3.38%
Asian American	25	6.49%
Native American	1	0.26%
Female	18	4.68%
Disabled	1	0.26%
<b>Total Number of Proposals</b>	<b>385</b>	<b>100.00%</b>

## FY 07 RFPs

Below is a summary of the MFD participation of 385 RFPs\* issued by the Office of Procurement in FY 07. A detailed description of the frequency and dollar value of MFD participation is provided in the following pages.

Total Awards To MFD Firms	19
Total Awards to Non-MFD Firms	76
Total Awards	95
Total Dollar Value of RFPs	\$230,581,513
Total Dollar Value of MFD Firms	\$22,834,702
Total Dollar Value to Non-MFD Firms	\$207,746,811
Percent of Dollars to MFD Firms	9.90%
Percent of Dollars to Non-MFD Firms	90.10%
Percent of Awards to MFD Firms	20.00%

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\*This page includes RFPs only, not IFBs.



# **MONTGOMERY COUNTY OFFICE OF PROCUREMENT**

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## **SECTION III**

### **MFD PARTICIPATION BY INVITATION FOR BIDS (IFBs)**

**FISCAL YEAR 2007**

SCHEDULE OF MFD PARTICIPATION BY RFP ACTIVITY FOR FY 07  
FY 07 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)

SUBTOTALS AND TOTALS

FY 2007 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)																										
Total Response to RFP	Response by Group						% of Response By MFD	% of Awards made by Group							% of Awards By MFD	Value by group						% MFD Value	Total Contract Value			
	1	2	3	4	5	6		1	2	3	4	5	6	1		2	3	4	5	6						
6331000208AA	4	4					0%	1						0%	225,000						0%	225,000				
6426000115	2	2					0%	1						0%	825,000						0%	825,000				
6423000119	18	18					0%	3						0%	1,130,658						0%	1,130,658				
6481000117	9	8	1				11%	1						0%	500,000						0%	500,000				
6506030178AB	10	5		3	2		50%				1			100%				1,426,560			100%	1,426,560				
650603178BB	9	5		2	1	1	44%	1						0%	2,692,070						0%	2,692,070				
6506060072AA	2	2					0%	1						0%	2,250,000						0%	2,250,000				
5344000010GL	3	3					0%	1						0%	1,500,000						0%	1,500,000				
6504510154AA	3	1				2	67%					1		100%					8,000,000		100%	8,000,000				
6474000227	3	3					0%	1						0%	210,000						0%	210,000				
6506070078	6	5				1	17%	2				1		33%	1,333,330				666,665		33%	1,999,995				
6451900002	3	2			1		33%				1			100%				450,000			100%	450,000				
6648050201	5	5					0%	1						0%	675,000						0%	675,000				
6451900002	3	2			1		33%				1			100%				450,000			100%	450,000				
6645180108	1						100%						1	100%						458,760	100%	458,760				
6231000114	3	1	1			1	67%					1		100%					76,891		100%	76,891				
6504510208	3	2			1		33%	1						0%	1,187,000						0%	1,187,000				
6509000306AA	1	1					0%	1						0%	54,000						0%	54,000				
6648025026AA	4	4					0%	1						0%	10,002,000						0%	10,002,000				
6507000619	2	2					0%	1						0%	1,440,000						0%	1,440,000				
7452000101	9	5	1		3		44%	1						0%	75,000						0%	75,000				
6504510217	7	4			2	1	43%	2				1		33%	6,000,000				3,000,000		33%	9,000,000				
6504510207	5	4				1	20%					1		100%					4,500,000		100%	4,500,000				
6321000523AA	6	6					0%	1						0%	300,000						0%	300,000				
6426000116	3	2				1	33%	1						0%	1,845,000						0%	1,845,000				
7506030082AA	3			3			100%				1			100%				540,000			100%	540,000				
7506050008BE	14	12			2		14%				1			100%				750,000			100%	750,000				
7506050008AE	14	12			2		14%				1			100%				750,000			100%	750,000				
7506050008EE	14	12			2		14%	1						0%	750,000						0%	750,000				
6509000330	2	1		1			50%	1						0%	6,184,256						0%	6,184,256				
6504510140	4	4					0%	1						0%	8,697,132						0%	8,697,132				
6506030284AA	2	1		1			50%	1						0%	561,600						0%	561,600				
6331000261	4	4					0%	1						0%	5,063,200						0%	5,063,200				
6331000262AA	4	4					0%	1						0%	6,023,240						0%	6,023,240				
6331000243	15	15					0%	3						0%	518,975						0%	518,975				
6331000242	4	4					0%	1						0%	2,136,120						0%	2,136,120				
764823007	1	1					0%	1						0%	320,072						0%	320,072				
Subtotals:35	205	166	3	10	17	1	7	1	19%	33	0	1	5	1	4	1	27%	62,498,653	0	540,000	3,826,560	3,000,000	13,243,556	458,760	25%	83,567,529
Codes	1-Non Minority		2- African American		3-Hispanic Ameri		4-Asian American		5-Native American		6-Female		7-Disabled													

SCHEDULE OF MFD PARTICIPATION BY RFP ACTIVITY FOR FY 07  
FY 07 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)

SUBTOTALS AND TOTALS

FY 2007 MFD ANNUAL REPORT

IN COMPLIANCE WITH MCG REGULATION 11B-61(7)

	Total	Response by Group						% of	Awards made by Group						% of	Value by group						7 MFD Value	Total			
	Response	1	2	3	4	5	6	Response	1	2	3	4	5	6	Awards	1	2	3	4	5	6		Contract			
	to RFP							By MFD							By MFC								Value	Value		
7231000112AA	3	2					1	33%							1	100%						230,640	100%	230,640		
7011000106	1	1						0%	1							0%							0%	150,000		
6451000151	7	7						0%	1							0%							0%	16,000,000		
7474000045	5	5						0%	1							0%							0%	10,500,000		
6507000527	1	1						0%	1							0%							0%	4,190,000		
7508000205	1	1						0%	1							0%							0%	16,252,272		
7506050007AA	6	2	1		1		2	67%							1	100%						1,200,000	100%	1,200,000		
7504530057	3	2			1			33%	1							0%							0%	24,000,000		
7427000017	2	2						0%	1							0%							0%	900,000		
7346000013	2	2						0%	1							0%							0%	300,000		
6508000275	16	9	2	2			3	44%	2		2			2	67%			130,000				130,000	67%	390,000		
7451001052AA	3	3						0%	1							0%							0%	75,000		
7324000109AA	9	9						0%	1							0%							0%	35,697,455		
7474000106AA	3	3						0%	1							0%							0%	585,000		
7504510027	11	8			2		1	27%	2							0%							0%	10,000,000		
7508000256AA	2	2						0%	1							0%							0%	105,000		
7509000376	1	1						0%	1							0%							0%	210,000		
7504510025	11	7		1	2		1	36%	3							0%							0%	3,000,000		
7722102087	4	4						0%	1							0%							0%	99,000		
7711000003	6	5					1	17%							1	0%						75,186	100%	75,186		
7711000058AA	3	3						0%	1							0%							0%	75,000		
7346000011	4	4						0%	4							0%							0%	182,000		
7725102093	2	2						0%	1							0%							0%	165,000		
7644120173	1	1						0%	1							0%							0%	62,280		
7507000615	4	4						0%	1							0%							0%	250,000		
7507000451	2	1	1					50%	1							0%							0%	2,061,318		
7508000268	1	1						0%	1							0%							0%	550,819		
7507000607	3	3						0%	1							0%							0%	8,100,000		
7331000182	8	8						0%	1							0%							0%	1,030,000		
7101000142	2	2						0%	1							0%							0%	419,000		
7851000140	2	2						0%	1							0%							0%	473,849		
7461000013	2	2						0%	1							0%							0%	91,423		
7101000141	22	21	1					5%	1							0%							0%	293,742		
7504510026	15	13			1		1	13%	3							0%							0%	7,200,000		
7504510024	12	10			1		1	17%	3							0%							0%	2,100,000		
Subtotals:37	180	153	5	3	8	0	11	0	15%	43	0	2	0	0	5	0	14%	145,248,158	0	130,000	0	0	1,635,826	0	1%	147,013,984
Totals:72	385	319	8	13	25	1	18	1	17%	76	0	3	5	1	9	1	20%	207,746,811	0	670,000	3,826,560	3,000,000	14,879,382	458,760	10%	230,581,513
Codes	1-Non Minority		2- African American		3-Hispanic American		4-Asian American		5-Native American		6-Female		7-Disabled													

### Total Dollars and Percent Value of IFB's to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$186,000	0.15%
Hispanic American	\$31,415,985	26.12%
Asian American	\$0	0.00%
Native American	\$2,431,569	2.02%
Female	\$11,597,628	9.64%
Disabled	\$147,743	0.12%
<b>Total Dollar Awards to MFD Firms</b>	<b>\$ 45,778,925</b>	<b>38.06%</b>
<b>Total Dollar Awards to Non-MFD Firms</b>	<b>\$74,487,922</b>	<b>61.93%</b>
<b>Total Dollar Value of IFB Awards</b>	<b>\$120,266,847</b>	<b>100.00%</b>

### Number of Awards Made Under Each IFB to Each MFD Group

Groups	Number of Awards
African American	2
Hispanic American	11
Asian American	0
Native American	2
Female	10
Disabled	1
<b>Total Awards to MFD Firms</b>	<b>26</b>
<b>Total Awards to Non-MFD Firms</b>	<b>141</b>
<b>Total Awards</b>	<b>167</b>

## Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	324	84.60%
African American	4	1.04%
Hispanic American	26	6.79%
Asian American	11	2.87%
Native American	3	0.78%
Female	14	3.66%
Disabled	1	0.26%
<b>Total Number of Proposals</b>	<b>383</b>	<b>100.00%</b>

### FY 07 IFBs

Below is a summary of the MFD participation of 383 IFBs \* issued by the Office of Procurement in FY 07. A detailed description of the frequency and dollar value of MFD participation is provided in the following pages.

Total Awards To MFD Firms	26
Total Awards to Non-MFD Firms	141
Total Awards	167
Total Dollar Value of IFBs	\$120,266,847
Total Dollar Value of MFD Firms	\$45,778,925
Total Dollar Value to Non-MFD Firms	\$74,487,922
Percent of Dollars to MFD Firms	38.06%
Percent of Dollars to Non-MFD Firms	61.94%
Percent of Awards to MFD Firms	15.57%

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\*This page includes IFBs. only, not RFPs.





# **MONTGOMERY COUNTY OFFICE OF PROCUREMENT**

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## **SECTION IV**

### **MFD PARTICIPATION BY SELECTED DEPARTMENTS**

#### **FISCAL YEAR 2007**

**PROCUREMENTS OF ANY TYPE EXCEEDING \$5 MILLION IN THE AGGREGATE  
OR  
PROCUREMENTS FOR PROFESSIONAL SERVICES EXCEEDING \$1 MILLION IN THE AGGREGATE**



**SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 07**

**FY 07 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**

**SUBTOTALS AND TOTALS**

	Total Responses	Responses by Group						% of Responses 7 y MFD	Awards Made by Group						% of Awards 7 y MFD	\$ Value by Group							% MFD Value	Total Contract Value
		1	2	3	4	5	6		1	2	3	4	5	6		1	2	3	4	5	6	7		
7506050037	2	2						0%	1						0%	117,000							0%	\$117,000
7331000216	1	1						0%	1						0%	505,774							0%	\$505,774
7504510004	2			1	1			100%				1			100%				1,268,209			100%	\$1,268,209	
6803000123	3	2					1	33%	1						0%	3,484,540						0%	\$3,484,540	
6644290109	1	1						0%	1						0%	12,754						0%	\$12,754	
6474000231	6	5			1			17%	1						0%	135,420						0%	\$135,420	
7343000226	1	1						0%	1						0%	91,278						0%	\$91,278	
7506030136	5	1		3			1	80%	1		3		1		80%	240,000		720,000		240,000		80%	\$1,200,000	
6507000598	3	3						0%	3						0%	420,000						0%	\$420,000	
7506050011	1	1						0%	1						0%	359,565						0%	\$359,565	
6506020296	8	7	1					13%		1					100%		150,000					100%	\$150,000	
7331000222	2	1					1	50%					1		100%					301,950		100%	\$301,950	
7507000405	3	3						0%	3						0%	36,000						0%	\$36,000	
7471000167	9	9						0%	1						0%	77,250						0%	\$77,250	
7345000038	1	1						0%	1						0%	350,023						0%	\$350,023	
7471000166	2	2						0%	1						0%	64,058						0%	\$64,058	
7471000165	2	2						0%	1						0%	77,004						0%	\$77,004	
6722102012	9	4		4	1			56%	1		2				67%	108,507		320,280				75%	\$428,787	
7507000387	2	2						0%	1						0%	1,200,000						0%	\$1,200,000	
6506020296	8	7	1					13%	5						0%	150,000						0%	\$150,000	
7506050008	14	13			1			7%	1						0%	450,000						0%	\$450,000	
7474000104	1	1						0%	1						0%	80,868						0%	\$80,868	
4504510106	1	1						0%	1						0%	180,000						0%	\$180,000	
7474019009	2	2						0%	1						0%	29,980						0%	\$29,980	
7507000387	2	2						0%	1						0%	900,000						0%	\$900,000	
6504530049	5	3		2				40%			1				100%		2,478,341					100%	\$2,478,341	
7506050032	3	3						0%	1						0%	505,050						0%	\$505,050	
7507000453	6	6						0%	6						0%	300,000						0%	\$300,000	
7506050052	1						1	100%					1		100%					240,000		100%	\$240,000	
7507000453	6	6						0%	6						0%	300,000						0%	\$300,000	
7474000124	2	1			1			50%	1						0%	3,633,303						0%	\$3,633,303	
7508000278	2	2						0%	1						0%	374,437						0%	\$374,437	
7506030114	3	2					1	33%	1						0%	897,300						0%	\$897,300	
7507000521	4	4						0%							0%	1,005,000						0%	\$1,005,000	
7506050061	4	3					1	25%	1						0%	297,414						0%	\$297,414	
7711000049	4	3	1					25%	1						0%	31,582						0%	\$31,582	
Subtotals:36	131	107	3	9	5	1	6	0 18%	48	1	6	0	1	3	0 19%	16,414,107	150,000	3,518,621	0	1,268,209	781,950	0 26%	\$22,132,887	

Groups: 1 - Nonminority 2 - African American 3 - Hispanic American 4 - Asian American 5 - Native American 6 - Female 7 - Disabled

**SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 07**

**FY 07 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**

**SUBTOTALS AND TOTALS**

IFB #	Total Responses to IFB	Responses by Group							% of Responses 7y MFD	Awards Made by Group							\$ Value by Group							% MFD Value	Total Contract Value
		1	2	3	4	5	6	7		1	2	3	4	5	6	7	1	2	3	4	5	6	7		
77221050053	2	2							0%	2							1,655,736							0%	\$1,655,736
7506010016	2	2							0%	2							131,774							0%	\$131,774
7506030066	1							1	100%							1							147,743	100%	\$147,743
7725101015	4	3	1						25%	3	1						432,000	36,000						8%	\$468,000
7506030151	8	4		4					50%			1							275,995					100%	\$275,995
7474000170	2	2							0%	1							246,232							0%	\$246,232
7507000472	4	4							0%	4							1,572,000							0%	\$1,572,000
7346000019AA	4	4							0%	1							61,549							0%	\$61,549
7504510063	5	2		2		1			60%				1								\$1,163,360			100%	\$1,163,360
7507000489	5	5							0%	5							150,000							0%	\$150,000
7346000027AA	2	2							0%	1							23,568							0%	\$23,568
7346000023AA	2	2							0%	1							42,919							0%	\$42,919
7346000022AA	7	7							0%	1							53,280							0%	\$53,280
7506060063	4	4							0%	1							1,510,250							0%	\$1,510,250
6504530052	8	8							0%	1							5,352,285							0%	\$5,352,285
7343000265	3	3							0%	1							16,500							0%	\$16,500
7504510018	9	8					1		0%	1							2,469,000							0%	\$2,469,000
7504510034	6	3		1	1	1			50%	1							3,368,000							0%	\$3,368,000
7474000098	2	2							0%	1							100,845							0%	\$100,845
7346000025	2	2							0%	1							18,499							0%	\$18,499
7324000105AA	7	7							0%	1							69,000							0%	\$69,000
7506060083AA	2	2							0%	1							338,454							0%	\$338,454
7451000214AA	3	3							0%	1							1,510,250							0%	\$1,510,250
7506030204AA	4	4							0%	1							423,000							0%	\$423,000
7761000073AA	1	1							0%	1							300,000							0%	\$300,000
7506010021	5	5							0%	5							600,000							0%	\$600,000
75060700059	1	1							0%	1							59,360							0%	\$59,360
75060700077	1	1							0%	1							96,202							0%	\$96,202
6506030315AA	1	1							0%	1							920,010							0%	\$920,010
7509000399	6	6							0%	1							28,495							0%	\$28,495
7851000139	4	4							0%	1							213,736							0%	\$213,736
7851000138	4	4							0%	1							216,933							0%	\$216,933
7507000616	2	2							0%	1							128,529							0%	\$128,529
7346000028	2	2							0%	1							199,964							0%	\$199,964
7506010021	5	5							0%	5							600,000							0%	\$600,000
756070046AA	5	5							0%	1							188,430							0%	\$188,430
7506050069	6	5					1		17%					1	100%						540,738			100%	\$540,738
Subtotals: 37	141	127	1	7	1	2	2	1	10%	52	1	1	0	1	1	1	\$23,096,800	\$36,000	\$275,995	\$0	\$1,163,360	\$540,738	\$147,743	9%	\$25,260,636
Totals: 107	383	324	4	26	11	3	14	1	15%	141	2	11	0	2	10	1	\$74,487,922	\$186,000	\$31,415,985	\$0	\$2,431,569	\$11,597,628	\$147,743	38%	\$120,266,847

Groups: 1 - Nonminority 2 - African American 3 - Hispanic American 4 - Asian American 5 - Native American 6 - Female 7 - Disabled

**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Department of Fire and Rescue Services**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>18</b>	<b>\$1,092,378</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$150,000	5.55%	13.73%
Native American	0	\$0	0%	0%
Female	1	\$57,194	5.55%	5.24%
Total MFD	2	\$207,194	11.11%	18.97%
<b>Nonprofessional Services Subject to MFD</b>	<b>42</b>	<b>\$164,792</b>		
African American	1	\$168	2.38%	0.10%
Hispanic American	1	\$3,500	2.38%	2.12%
Asian American				
Native American	0	\$0	0%	0%
Female	4	\$345	9.52%	0.21%
Total MFD	7	\$4,545	16.66%	2.76%
<b>Goods Subject to MFD</b>	<b>154</b>	<b>\$10,956,816</b>		
African American	4	\$174	2.59%	0.00%
Hispanic American	3	\$2,906	1.95%	0.03%
Asian American	3	\$3,271	1.95%	0.03%
Native American	0	\$0	0%	0%
Female	10	\$131,587	6.49%	1.20%
Total MFD	20	\$137,938	12.99%	1.26%

**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Department of Police**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>62</b>	<b>\$5,745,416</b>		
African American	4	\$344,000	6.45%	5.99%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$51,152	3.23%	0.89%
Native American	0	\$0	0%	0%
Female	8	\$142,909	12.90%	2.49%
Total MFD	14	\$538,061	22.58%	9.37%
<b>Nonprofessional Services Subject to MFD</b>	<b>59</b>	<b>\$1,239,123</b>		
African American	0	\$0	0%	0%
Hispanic American	1	\$32,000	1.69%	2.58%
Asian American	1	\$3,495	1.69%	0.28%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	2	\$35,495	3.39%	2.86%
<b>Goods Subject to MFD</b>	<b>75</b>	<b>\$2,370,701</b>		
African American	2	\$961	2.66%	0.04%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$168	2.66%	0.01%
Native American	0	\$0	0%	0%
Female	2	\$18,132	2.66%	0.76%
Total MFD	6	\$19,261	8.00%	0.81%

**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Department of Environmental Protection**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>32</b>	<b>\$1,617,787</b>		
African American	2	\$5,650	6.25%	0.35%
Hispanic American	3	\$11,994	9.38%	0.74%
Asian American	3	\$30,896	9.38%	1.91%
Native American	0	\$0	0%	0%
Female	2	\$156,782	6.25%	9.63%
Total MFD	10	\$205,322	31.25%	12.69%
<b>Nonprofessional Services Subject to MFD</b>	<b>28</b>	<b>\$2,677,559</b>		
African American	5	\$552,041	17.86%	20.62%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	11	\$1,558,192	39.29%	58.19%
Total MFD	16	\$2,110,233	57.14%	78.81%
<b>Goods Subject to MFD</b>	<b>2</b>	<b>\$220,910</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	2	\$220,910	100.00%	100.00%
Female	2	\$220,910	100.00%	100.00%
Total MFD				
<b>Construction</b>	<b>3</b>	<b>\$3,959,540</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	1	\$300,000	33.33%	7.58%
Total MFD	1	\$300,000	33.33%	7.58%

**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Department of Finance**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>41</b>	<b>\$4,620,835</b>		
African American	4	\$29,426	9.76%	0.64%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$945	2.44%	0.02%
Native American	0	\$0	0%	0%
Female	5	\$3,833,361	12.20%	82.96%
Total MFD	10	\$3,863,732	24.39%	83.62%
<b>Nonprofessional Services Subject to MFD</b>	<b>13</b>	<b>\$555,280</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
<b>Goods Subject to MFD</b>	<b>2</b>	<b>\$5,760</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$123	50.00%	2.14%
Female	0	\$0	0%	0%
Total MFD	1	\$123	50.00%	2.14%



**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Department of Corrections and Rehabilitation**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>86</b>	<b>\$2,070,008</b>		
African American	4	\$8,380	4.65%	0.40%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	11	\$573,880	12.79%	27.72%
Total MFD	15	\$582,260	17.44	28.13%
<b>Nonprofessional Services Subject to MFD</b>	<b>72</b>	<b>\$628,136</b>		
African American	3	\$882	4.17%	0.14%
Hispanic American	2	\$1,890	2.78%	0.30%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	5	\$2,772	6.94%	0.44%
<b>Goods Subject to MFD</b>	<b>2</b>	<b>\$5,760</b>		
African American	1	\$3,000	1.61%	0.34%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$594	1.61%	0.07%
Native American	0	\$0	0%	0%
Female	4	\$86,500	6.45%	9.93%
Total MFD	6	\$90,094	9.68%	10.34%

**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Department of Health and Human Services**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>309</b>	<b>\$12,442,996</b>		
African American	11	\$1,269,319	3.56%	10.20%
Hispanic American	4	\$218,302	1.29%	1.75%
Asian American	15	\$498,227	4.85%	4.00%
Native American	0	\$0	0%	0%
Female	17	\$481,422	5.50%	3.87%
Total MFD	2	\$5,920	0.65%	0.05%
<b>Nonprofessional Services Subject to MFD</b>	<b>44</b>	<b>\$660,258</b>		
African American	4	\$27,750	9.10%	4.20%
Hispanic American	2	\$82,454	4.55%	12.49%
Asian American	2	\$8,480	4.55%	1.28%
Native American	0	\$0	0%	0%
Female	1	\$2,320	2.27%	0.35%
Total MFD	4	\$27,750	9.10%	4.20%
<b>Goods Subject to MFD</b>	<b>73</b>	<b>\$1,694,893</b>		
African American	3	\$18,870	4.11%	1.11%
Hispanic American	0	\$0	0%	0%
Asian American	5	\$3,911	6.85%	0.23%
Native American	0	\$0	0%	0%
Female	1	\$3,998	1.37%	0.24%
Total MFD	9	\$26,779	12.33%	1.58%

**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Office of Human Resources**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>135</b>	<b>\$84,662,024</b>		
African American	13	\$133,014	9.63%	0.16%
Hispanic American	0	\$0	0%	0%
Asian American	4	\$168,846	2.96%	0.20%
Native American	11	\$248,562	8.15%	0.29%
Female	1	\$49,598	0.74%	0.06%
Total MFD	29	\$600,020	21.48%	0.71%
<b>Nonprofessional Services Subject to MFD</b>	<b>57</b>	<b>\$2,500,693</b>		
African American	7	\$108,515	12.28%	4.34%
Hispanic American	3	\$582,515	5.26%	
			23.29%	
Asian American	4	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	29	\$1,363,,103	50.88%	54.51%
Total MFD	5	\$108,138	8.77%	4.32%
<b>Goods Subject to MFD</b>	<b>8</b>	<b>\$1,994,144</b>		
African American	1	\$19,600	12.50%	0.98%
Hispanic American	3	\$1,941,717	37.50%	97.37%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	1	\$14,000	12.50%	0.70%
Total MFD	5	\$1,975,317	62.50%	99.06%

**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Department of Technology Services**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>156</b>	<b>\$13,089,266</b>		
African American	25	\$366,788	16.03%	2.80%
Hispanic American	0	\$0	0%	0%
Asian American	52	\$4,032,853	33.33%	30.81%
Native American	0	\$0	0%	0%
Female	8	\$951,196	5.13%	7.27%
Total MFD	85	\$5,350,837	54.49%	40.88%
<b>Nonprofessional Services Subject to MFD</b>	<b>512</b>	<b>\$6,536,512</b>		
African American	218	\$633,378	42.58%	9.69%
Hispanic American	0	\$0	0%	0%
Asian American	8	\$60,930	1.56%	0.93%
Native American	0	\$0	0%	0%
Female	1	\$32,000	0.20%	0.49%
Total MFD	227	\$726,308	44.34%	11.11%
<b>Goods Subject to MFD</b>	<b>181</b>	<b>\$7,323,617</b>		
African American	15	\$201,773	8.29%	2.76%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$123,220	1.10%	1.68%
Native American	0	\$0	0%	0%
Female	9	\$77,809	4.97%	1.06%
Total MFD	26	\$402,802	14.36%	5.50%

**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Department of Public Libraries**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>10</b>	<b>\$594,499</b>		
African American	3	\$7,670	30.00%	1.29%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	1	\$50,000	10.00%	8.41%
Female	4	\$57,670	40.00%	9.70%
Total MFD	3	\$7,670	30.00%	1.29%
<b>Nonprofessional Services Subject to MFD</b>	<b>16</b>	<b>\$373,870</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	1	\$40,000	6.25%	10.70%
Total MFD	1	\$40,000	6.25%	10.70%
<b>Goods Subject to MFD</b>	<b>60</b>	<b>\$5,350,102</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$185,000	3.33%	3.46%
Female	0	\$0	0%	0%
Total MFD	2	\$185,000	3.33%	3.46%

**Departmental MFD Participation**  
**Fiscal Year 2007**  
**Department of Public Works and Transportation**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>412</b>	<b>\$32,184,050</b>		
African American	2	\$5,650	6.25%	0.35%
Hispanic American	3	\$11,994	9.38%	0.74%
Asian American	3	\$30,896	9.38%	1.91%
Native American	0	\$0	0%	0%
Female	2	\$156,782	6.25%	9.63%
Total MFD	10	\$205,322	31.25%	12.69%
<b>Nonprofessional Services Subject to MFD</b>	<b>28</b>	<b>\$2,677,559</b>		
African American	5	\$552,041	17.86%	20.62%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	11	\$1,558,192	39.29%	58.19%
Total MFD	16	\$2,110,233	57.14%	78.81%
<b>Goods Subject to MFD</b>	<b>2</b>	<b>\$220,910</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	2	\$220,910	100.00%	100.00%
Female	2	\$220,910	100.00%	100.00%
Total MFD				
<b>Construction</b>	<b>222</b>	<b>\$91,769,117</b>		
African American	4	\$363,690	1.80%	0.40%
Hispanic American	66	\$23,831,351	29.73%	25.97%
Asian American	32	\$1,649,300	14.41%	1.80%
Female	4	\$2,674,905	1.80%	2.91%
Total MFD	42	\$11,976,424	18.92%	13.05%



# **MONTGOMERY COUNTY OFFICE OF PROCUREMENT**

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## **SECTION V**

### **MFD EXCLUSIONS AND WAIVERS**

**FISCAL YEAR 2007**

## Procurements Excluded From Goal: FY 07

### 1. Exclusion By Regulations:

The total dollar value of all procurement transactions in FY 07 which by regulation were not subject to the minority business goals were:

Category of Procurement	Dollar Value
Grants	\$61,161,867
Public Entities	\$54,225,595
Total	\$115,387,462

### 2. Exclusion By Waiver:

The total dollar value of contracts awarded with a waiver from minority business contracting requirements was \$34,370,085.

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The total dollar value of all original formal or informal procurements in FY 07 which were valued at \$5,000 for agency direct purchase is not included in our centralized procurement data reporting system. For example, it does not include agency direct purchases, petty cash procurements, or requisitions to the school board (MCPS) warehouse.



### MFD Compliance Waiver Summary – FY 07

<b>A. Total Value Subject to MFD Goals</b>	<b>\$462,931,476</b>
<b>B. Total MFD Dollars Waived</b>	<b>\$34,370,085</b>
<b>C. Total Dollar Value of MFD Awards</b>	<b>\$103,000,692</b>
<b>D. Total Number of MFD Awards</b>	<b>2,571</b>
<b>E. Waiver Actions (Partial and Full)</b> Partial: 38 Full: 280	<b>318</b>
<b>F. Percent of Contract Dollars Waived (B Divided by A)</b>	<b>7.42%</b>
<b>G. Percent of Total Dollars to MFDs (C Divided by A)</b>	<b>22.24%</b>

## Waiver Process

The Director, Office of Procurement, may determine that a contractor has or has not satisfied the MFD requirement. The determination to waive the MFD requirements is based on the rationale that subcontracting can not be effected. Examples of reasons for each type of waiver are provided on this page. On the next page, a number corresponding to the number of the reason for waiver given below (1 to 5) is used in the summary table of FY 07 waivers for profit.

The goal-setting process is intended to determine in advance of a contract the reasonable expectation that the awardee shall exercise good faith. At any time, the Director, Office of Procurement, may request a waiver, or the prospective contractors on their own initiative may request a waiver. The contractor must explain in writing to the Director why the goal could not be achieved. This explanation must demonstrate that the prime contractor's failure to meet the goal is for reasons beyond the contractor's control.

### Reasons for Waivers

#### **1. *Good-Faith Efforts Impaired***

The prime contractor, in its effort to comply with MFD requirements, is also required to meet delivery schedules set by the County which can not be met by the proposed MFD subcontractor(s), whose costs are in excess of those presented by the prime contractor to the County. The result is that the prime contractor and the prospective minority firm cannot come to terms.

#### **2. *MFD Unavailable/Not Identifiable***

The apparent awardee, after extensive efforts and often with the support of the Office of Procurement MFD Program, is unable to identify a minority firm which performs the type of work called for in the solicitation. MFD firms which possess the required financial and experience capabilities are unavailable for additional work at the time the prime contractor requests their participation.

#### **3. *MFD Involvement Inappropriate***

Montgomery County agencies acquire manufactured goods through distributors which have exclusive rights from the manufacturer for the provision of the product. The product is delivered from the manufacturer through the distributor directly to the County.

#### **4. *MFD Would Diminish Purpose of the Contract***

The prime contractor expects MFD participation in a major roofing project, but the project has moved forward without an MFD firm. The known MFD firm in the roofing business does not possess the manufacturer's certification as an approved applicator.

#### **5. *Partial Waiver***

A partial waiver addresses many circumstances. For example, when the prime contractor has achieved compliance that has not fully satisfied the goal (i.e., fails to achieve full compliance), a written request is required to explain the reasons why the prime contractor failed to achieve the goal.

### Summary of FY 07 MFD Waivers, For Profit, Full and Partial by Month and Reason

Month	Reason For Waiver					Total Waivers
	1	2	3	4	5	
July 2006	0	0	15	0	4	19
August 2004	0	1	17	0	2	20
September 2006	0	0	20	0	4	24
October 2006	0	0	22	0	5	27
November 2006	0	0	35	0	2	37
December 2006	0	0	23	0	4	27
January 2007	0	0	23	0	0	23
February 2007	0	0	20	1	2	23
March 2007	0	0	23	0	4	27
April 2007	0	0	21	0	1	22
May 2007	0	0	23	0	5	28
June 2007	0	0	36	0	5	41
<b>Totals:</b>	<b>0</b>	<b>1</b>	<b>278</b>	<b>1</b>	<b>38</b>	<b>318</b>
<b>Total Value of Waivers:</b>	<b>\$0</b>	<b>\$40,000</b>	<b>\$19,699,999</b>	<b>\$3,250,454</b>	<b>\$11,379,632</b>	<b>\$34,370,085</b>

**July 2006 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Public Financial Management	Professional Services	OHR	\$225,000	\$45,000	100%	\$45,000	3
Municipal Emergency Services	Goods	FRS	\$95,230	\$19,064	100%	\$19,064	3
Altec Industries	Goods	DPWT	\$95,000	\$19,000	100%	\$19,000	3
Rustler Construction Inc.	Nonprofessional Services	DPWT	\$1,832,909	\$366,582	25%	\$91,646	5
Mead Tree & Turf Care, Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Posz, Inc.	Professional Services	HHS	\$338,417	\$67,683	100%	\$67,683	3
Maryland Treatment Centers	Professional Services	HHS	\$1,677,000	\$335,400	74%	\$248,196	5
BI, Inc.	Goods	CORR	\$4,000	\$800	100%	\$800	3
McArdle Printing Company	Nonprofessional Services	ELEC	\$131,304	\$26,261	100%	\$26,261	3
Nightmare Graphics Inc.	Nonprofessional Services	REC	\$344,817	\$68,963	100%	\$68,963	3
Helbert Kavanagh Fire	Goods	FRS	\$75,000	\$15,000	100%	\$15,000	3
Kustom Signals Inc.	Goods	FRS	\$45,573	\$9,115	100%	\$9,115	3
Helbert Kavanagh Fire	Goods	FRS	\$25,000	\$5,000	100%	\$5,000	3
Physician Sales & Services	Goods	CORR	\$200,000	\$40,000	100%	\$40,000	3
Apex Companies, LLC	Professional Services	DPWT	\$17,377	\$3,475	100%	\$3,475	3
Neal R. Gross & Company	Professional Services	PRO	\$120,000	\$24,000	100%	\$24,000	3
C&C Farms Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Olney Gardens Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	50%	\$20,000	5
Mulheron Tree Experts, Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	45%	\$18,000	5
<b>Monthly Total</b>			<b>\$6,026,627</b>	<b>\$1,205,343</b>		<b>\$801,203</b>	

**August 2006 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
G&G Lawn Service	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	2
Lee's Tree Service	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Anderson Tree Service Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Cardinal Health	Goods	HHS	\$282,650	\$56,530	100%	\$56,530	3
First Vehicle Services	Nonprofessional Services	DPWT	\$3,600,000	\$720,000	69%	\$495,360	5
Serotte Rockman Wescott	Professional Services	SHERIFF	\$75,000	\$15,000	100%	\$15,000	3
Government Finance Officers	Professional Services	FIN	\$200,000	\$40,000	100%	\$40,000	3
Baker Tree Services, Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
S&P Tree Care LLC	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Sivert Enterprises, Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Tevin's Tree & Landscape	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Eastern Waterproofing	Construction	DPWT	\$93,107	\$18,621	48%	\$9,031	5
Clean Harbors Environmental	Nonprofessional Services	DPWT	\$4,500,000	\$900,000	100%	\$900,000	3
3M Company	Goods	LIB	\$38,632	\$7,726	100%	\$7,726	3
Orpak USA, Inc.	Goods	DPWT	\$195,000	\$39,000	100%	\$39,000	3
Applied BioSystems Group	Goods	POL	\$85,923	\$17,185	100%	\$17,185	3
PerkinElmer Life & Analytical	Goods	POL	\$74,679	\$14,936	100%	\$14,936	3
Schindler Elevator Corporation	Nonprofessional Services	DPWT	\$414,853	\$82,971	100%	\$82,971	3
Amato Industries, Inc.	Goods	REC	\$555,000	\$111,000	100%	\$111,000	3
MedTrace Inc.	Nonprofessional Services	POL	\$210,000	\$42,000	100%	\$42,000	3

<b>Monthly Total</b>			<b>\$11,724,844</b>	<b>\$2,344,969</b>		<b>\$2,110,739</b>	
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**September 2006 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
F&F and A Jacobs & Sons	Goods	POL	\$903,687	\$180,737	100%	\$180,737	3
Unique Management	Professional Services	LIB	\$510,000	\$102,000	100%	\$102,000	3
New Flyer Industries	Goods	DPWT	\$900,000	\$180,000	100%	\$180,000	3
Philip R. Lamb & Company	Professional Services	DPWT	\$12,800	\$2,560	100%	\$2,560	3
Muncie Reclamation	Goods	DPWT	\$900,000	\$180,000	100%	\$180,000	3
Maryland Office Interiors, Inc.	Goods	DPWT	\$59,184	\$11,837	100%	\$11,837	3
Shifflett Tree Service	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Main Line Commercial Pools	Goods	REC	\$64,145	\$12,829	100%	\$12,829	3
Certified Building Services, Inc	Nonprofessional Services	DPWT	\$2,692,070	\$538,414	80%	\$430,731	5
Clutch, Inc.	Professional Services	FRS	\$225,000	\$45,000	75%	\$33,750	5
Tree Services, Inc.	Nonprofessional Services	DPWT	\$400,000	\$80,000	50%	\$40,000	5
CAS Severn, Inc.	Professional Services	PERMIT	\$179,291	\$35,858	100%	\$35,858	3
F.A. Bartlett Tree Expert	Nonprofessional Services	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Concrete Protection	Construction	DPWT	\$565,000	\$113,000	47%	\$53,110	5
Siemens Energy & Automation	Professional Services	DPWT	\$514,480	\$102,896	100%	\$102,896	3
Siemens Energy & Automation	Professional Services	DPWT	\$447,544	\$89,509	100%	\$89,509	3
Chesapeake Ford Truck Sales	Goods	DLC	\$424,625	\$84,925	100%	\$84,925	3
Hentschel Real Estate Services	Professional Services	DPWT	\$1,069	\$214	100%	\$214	3
Simplex Grinnell LP	Nonprofessional Services	DPWT	\$119,700	\$23,940	100%	\$23,940	3
Chesapeake Supply	Goods	DPWT	\$100,800	\$20,160	100%	\$20,160	3
Royal Glass Company	Goods	DPWT	\$76,000	\$15,200	100%	\$15,200	3
Gary Warthen	Goods	DPWT	\$125,000	\$25,000	100%	\$25,000	3
Charles P. Johnson	Professional Services	DEP	\$137,930	\$27,586	100%	\$27,586	3
Butler Tree Service	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
<b>Monthly Total</b>			<b>\$9,908,325</b>	<b>\$1,981,665</b>		<b>\$1,762,842</b>	

**October 2006 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Thermo King Chesapeake	Goods	DPWT	\$360,000	\$72,000	100%	\$72,000	3
Ki, Inc.	Goods	DPWT	\$6,213	\$1,243	15%	\$901	5
CAS Severn, Inc.	Goods	DPWT	\$179,291	\$35,858	100%	\$35,858	3
Tevin's Tree & Landscape	Nonprofessional Services	DPWT	\$95,000	\$19,000	100%	\$19,000	3
Arbor Care, Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	25%	\$10,000	5
Fitzgerald's Heavy Timber	Nonprofessional Services	DPWT	\$120,764	\$24,153	100%	\$24,153	3
Hagemeyer North America	Goods	FRS	\$500,000	\$100,000	100%	\$100,000	3
Hentschel Real Estate Services	Professional Services	DPWT	\$13,000	\$2,600	100%	\$2,600	3
Dustin Construction, Inc.	Nonprofessional Services	DPWT	\$2,035,000	\$407,000	85%	\$345,950	5
Pierce Manufacturing Inc.	Goods	FRS	\$829,914	\$165,983	100%	\$165,983	3
Standard Insurance Company	Professional Services	OHR	\$2,136,120	\$427,224	99%	\$426,583	5
Patuxent Materials, Inc.	Goods	DPWT	\$90,000	\$18,000	100%	\$18,000	3
VT Specialized Vehicles	Goods	FRS	\$751,038	\$150,208	100%	\$150,208	3
Ourisman Ford Company, Inc.	Goods	DPWT	\$1,500,000	\$300,000	100%	\$300,000	3
Ourisman Ford Company, Inc.	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
The Davey Tree Expert Co.	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Hendricksen The Care of Tree	Nonprofessional Services	DPWT	\$300,000	\$60,000	100%	\$60,000	3

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**October 2006 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Patuxent Materials, Inc.	Goods	DPWT	\$450,000	\$60,000	100%	\$60,000	3
Lason, Inc.	Nonprofessional Services	DPWT	\$1,952	\$390	100%	\$390	3
Technical Resources	Professional Services	DPWT	\$43,000	\$8,600	100%	\$8,600	3
Technical Resources	Professional Services	DPWT	\$33,000	\$6,600	100%	\$6,600	3
Technical Resources	Professional Services	DPWT	\$65,000	\$13,000	80%	\$10,400	5
Brian Kemp	Nonprofessional Services	POL	\$155,250	\$31,050	100%	\$31,050	3
Courtyard Hotel-Rockville	Nonprofessional Services	FRS	\$270,000	\$54,000	100%	\$54,000	3
F&F and A Jacobs & Sons	Goods	POL	\$135,420	\$27,084	100%	\$27,084	3
The Davey Tree Expert Co.	Nonprofessional Services	DPWT	\$600,000	\$120,000	100%	\$120,000	3
Juice Company, Inc.	Goods	CORR	\$135,000	\$27,000	100%	\$27,000	3

<b>Monthly Total</b>			<b>\$11,954,962</b>	<b>\$2,360,993</b>		<b>\$2,266,360</b>	
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**November 2006 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Technical Resources	Professional Services	DPWT	\$50,000	\$10,000	100%	\$10,000	3
Technical Resources	Professional Services	DPWT	\$336,105	\$67,221	100%	\$67,221	3
Merkle Response Services	Nonprofessional Services	FIN	\$125,000	\$25,000	100%	\$25,000	3
Maryland Stone Inc.	Goods	DPWT	\$450,000	\$90,000	100%	\$90,000	3
Royale Construction, Inc.	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
George Associates, Inc.	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
New World Tours, Inc.	Nonprofessional Services	REC	\$65,000	\$13,000	100%	\$13,000	3
Briggs Ice Cream Company	Goods	CORR	\$60,000	\$12,000	100%	\$12,000	3
American Fire Equipment, Inc.	Goods	FRS	\$207,197	\$41,439	100%	\$41,439	3
Hertrich Fleet Services	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Security Equipment Company	Goods	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Mid-Atlantic Waste Systems	Goods	DPWT	\$60,000	\$12,000	100%	\$12,000	3
Truck & Trailer Systems, Inc.	Nonprofessional Services	DPWT	\$330,000	\$66,000	100%	\$66,000	3
ArchivesOne, Inc.	Nonprofessional Services	DTS	\$8,000	\$1,600	100%	\$1,600	3
CTR Systems Mid Atlantic	Nonprofessional Services	DPWT	\$619,126	\$123,825	100%	\$123,825	3
Technical Resources	Professional Services	DPWT	\$20,000	\$4,000	100%	\$4,000	3
Technical Resources	Professional Services	DPWT	\$20,000	\$4,000	100%	\$4,000	3
Morgan's Inc.	Goods	FRS	\$120,000	\$24,000	100%	\$24,000	3
Optical Systems	Goods	POL	\$64,058	\$12,812	100%	\$12,812	3
Correct RX Pharmacy	Goods	CORR	\$1,845,000	\$369,000	100%	\$369,000	3
Criswell Chevrolet, Inc.	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
Criswell Chevrolet, Inc.	Goods	DPWT	\$1,500,000	\$300,000	100%	\$300,000	3
Middleton & Meads Co., Inc.	Nonprofessional Services	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Central Technology Inc.	Goods	LIB	\$274,709	\$54,942	100%	\$54,942	3

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**November 2006 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Hertrich Fleet Services	Goods	DPWT	\$1,000,000	\$200,000	100%	\$200,000	3
Clifton Gunderson LLP	Professional Services	FIN	\$300,000	\$60,000	100%	\$60,000	3
Koons Ford of Rockville	Goods	DPWT	\$1,500,000	\$300,000	100%	\$300,000	3
Keller Brothers, Inc.	Construction	DPWT	\$8,697,132	\$1,739,426	43%	\$740,126	5
Elite Fire Apparatus, Inc.	Goods	FRS	\$16,000,000	\$3,200,000	95%	\$3,040,000	5
Ontario Inc.	Goods	DPWT	\$900,000	\$180,000	100%	\$180,000	3
Criswell Chevrolet, Inc.	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
Witmer Associates Inc.	Goods	POL	\$73,772	\$14,754	100%	\$14,754	3
Medtronic Emergency	Goods	FRS	\$214,380	\$42,876	100%	\$42,876	3
Daycon Products Company	Goods	REC	\$196,128	\$39,226	100%	\$39,226	3
Xerox Corporation	Goods	DTS	\$91,278	\$18,256	100%	\$18,256	3
Potters Industries, Inc.	Goods	DPWT	\$117,000	\$23,400	100%	\$23,400	3
Apex Companies, LLC	Nonprofessional Services	DPWT	\$8,652	\$1,730	100%	\$1,730	3

**Monthly Total**

**\$37,547,537**

**\$7,509,507**

**\$6,350,207**

**December 2006 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Daycon Products Company	Goods	REC	\$196,128	\$39,226	100%	\$39,226	3
Proshot Conrete, Inc.	Construction	DPWT	\$400,000	\$80,000	95%	\$76,000	5
Vernon E. Stup Company	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Hetrich Fleet Services	Goods	DPWT	\$1,000,000	\$200,000	100%	\$200,000	3
OMB Police Supply Inc.	Goods	POL	\$77,004	\$15,401	100%	\$15,401	3
United Rentals, Inc.	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
ANVS, Inc.	Goods	POL	\$77,250	\$15,450	100%	\$15,450	3
Neighbrohood Tree Service	Nonprofessional Services	DPWT	\$250,000	\$50,000	100%	\$50,000	3
RGA, Inc.	Goods	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Medocracy, Inc.	Professional Services	OHR	\$6,691,635	\$1,338,327	95%	\$1,271,411	5
Harwood Construction	Goods	DPWT	\$80,000	\$16,000	100%	\$16,000	3
Lockheed Martin AspenMed	Professional Services	OHR	\$6,608,710	\$1,321,742	100%	\$1,321,742	3
Environmental & Power	Nonprofessional Services	DPWT	\$450,000	\$90,000	100%	\$90,000	3
Mainline Infromation Systems	Professional Services	DTS	\$350,023	\$70,005	100%	\$70,005	3
Douron, Inc.	Goods	DPWT	\$53,858	\$10,772	100%	\$10,772	3
Conexis	Professional Services	OHR	\$125,000	\$25,000	100%	\$25,000	3
Conexis	Professional Services	OHR	\$300,000	\$60,000	100%	\$60,000	3

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**December 2006 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Princeton Biomedical Labs	Professional Services	OHR	\$168,592	\$33,718	80%	\$26,974	5
Midori's Corporate Cleaning	Nonprofessional Services	REC	\$108,507	\$21,701	50%	\$10,850	5
Municipal Emergency Services	Goods	FRS	\$103,830	\$20,766	100%	\$20,766	3
Safety League, Inc.	Goods	SHERI	\$200,000	\$40,000	100%	\$40,000	3
Apex Companies, LLC	Professional Services	DPWT	\$33,000	\$6,600	100%	\$6,600	3
FlexAmerica, Inc.	Professional Services	OHR	\$200,000	\$40,000	100%	\$40,000	3
Xerox Corporation	Goods	LIB	\$159,843	\$31,969	100%	\$31,969	3
Charles P. Johnson & Asso.	Professional Services	DPWT	\$74,762	\$14,952	100%	\$14,952	3
Affiliated Computer Services	Professional Services	FRS	\$12,385	\$2,477	100%	\$2,477	3
Principal Decision Systems	Professional Services	FRS	\$12,640	\$2,528	100%	\$2,528	3

<b>Monthly Total</b>			<b>\$18,153,167</b>	<b>\$3,630,634</b>		<b>\$3,542,123</b>	
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**January 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Willard Packaging Company	Goods	SHERI	\$80,868	\$16,174	100%	\$16,174	3
Lason Inc.	Professional Services	DTS	\$9,020	\$1,804	100%	\$1,804	3
SCS Engineers	Professional Services	DPWT	\$197,647	\$39,529	100%	\$39,529	3
General Sales Administration	Goods	POL	\$89,400	\$17,880	100%	\$17,880	3
Sunbelt Rentals	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Inspect Tech Systems, Inc.	Professional Services	DPWT	\$85,000	\$17,000	100%	\$17,000	3
Taser International, Inc.	Goods	Police	\$240,000	\$48,000	100%	\$48,000	3
Laake Enterprises	Goods	FRS	\$108,344	\$21,669	100%	\$21,669	3
Metro Rentals, Inc.	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Serotte Rockman Wescott	Professional Services	Sheriff	\$75,000	\$15,000	100%	\$15,000	3
Margeret Fitzgerald Bare	Professional Services	COUL	\$180,000	\$36,000	100%	\$36,000	3
Derby, Inc.	Goods	CORR	\$24,341	\$4,868	100%	\$4,868	3
Pierce Manufacturing, Inc.	Goods	FRS	\$1,427,010	\$285,402	100%	\$285,402	3
Flint Trading Company	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Sagem Morpho, Inc.	Goods	Police	\$68,850	\$13,770	100%	\$13,770	3
Treeman, Inc.	Nonprofessional Services	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Standard Equipment Company	Goods	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Sherwin Williams Company	Goods	DPWT	\$505,050	\$101,010	100%	\$101,010	3
Gaithersburg Equipment	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
ZEP Manufacturing	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Vernon E Stup Company	Goods	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Elliott's Frantz Inc.	Goods	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Amercian Service Corp.	Nonprofessional Services	DPWT	\$24,920	\$4,984	100%	\$4,984	3
<b>Monthly Total</b>			<b>\$5,065,450</b>	<b>\$1,013,090</b>		<b>\$1,013,090</b>	

**February 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Montgomery Village	Goods	DPWT	\$80,000	\$16,000	100%	\$16,000	3
Sivert Enterprises, Inc.	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
C&C Custom Lawncare	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Mathew Hungerford	Goods	DPWT	\$85,000	\$17,000	100%	\$17,000	3
Laytonsville Landscaping	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Beltway Industrial Supplies	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Old Dominion Brush	Goods	DPWT	\$96,000	\$19,200	100%	\$19,200	3
Mead Tree & Turf Care, Inc.	Goods	DPWT	\$85,000	\$17,000	100%	\$17,000	3
L.H. Musser & Sons, Inc.	Goods	DPWT	\$85,000	\$17,000	100%	\$17,000	3
Capital Fence, Inc.	Goods	DPWT	\$95,000	\$19,000	100%	\$19,000	3
Tilley Chemical Company	Goods	DPWT	\$120,000	\$24,000	100%	\$24,000	3
NABCO, Inc.	Goods	FRS	\$402,500	\$80,500	100%	\$80,500	3
3M Company	Goods	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Melville E. Peters	Professional Services	DPWT	\$14,624	\$2,925	100%	\$2,925	3
Plastag Holdings, LLC	Nonprofessional Services	DPWT	\$374,437	\$74,887	100%	\$74,887	3
Eyre Bus Service, Inc.	Nonprofessional Services	REC	\$70,000	\$14,000	100%	\$14,000	3
Chemung Supply Corp.	Goods	DPWT	\$297,414	\$59,483	100%	\$59,483	3
MV Transportation, Inc.	Nonprofessional Services	DPWT	\$16,252,272	\$3,250,454	100%	\$3,250,454	4
Barton & Cooney, LLC	Nonprofessional Services	FIN	\$11,244	\$2,249	100%	\$2,249	3
New World Tours, Inc.	Nonprofessional Services	REC	\$65,000	\$13,000	100%	\$13,000	3
Espina Stone Company	Nonprofessional Services	DPWT	\$2,384,790	\$476,958	100%	\$476,958	3
Vanasse Hangen Brustlin, Inc.	Professional Services	DPWT	\$750,000	\$150,000	75%	\$112,500	5
Waco, Inc.	Nonprofessional Services	DPWT	\$180,000	\$36,000	75%	\$27,000	5
<b>Monthly Total</b>			<b>\$22,048,281</b>	<b>\$4,409,656</b>		<b>\$4,363,156</b>	

**March 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Xerox Corporation	Goods	DPWT	\$26,283	\$5,257	100%	\$5,257	3
Philip R. Lamb	Professional Services	DPWT	\$10,867	\$2,173	100%	\$2,173	3
Loyola Enterprises, Inc.	Goods	DPWT	\$121,940	\$24,388	100%	\$24,388	3
Lee's Tree Service	Nonprofessional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
American Truck & Bus	Goods	FRS	\$12,376	\$2,475	100%	\$2,475	3
Phillips Landscape	Nonprofessional Services	DPWT	\$80,000	\$16,000	100%	\$16,000	3
Warnock Automotive, Inc.	Goods	DPWT	\$90,000	\$18,000	100%	\$18,000	3
C.N. Robinson Lighting	Goods	DPWT	\$210,000	\$42,000	100%	\$42,000	3
Bush Creek Tree Service	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Ronald C. Wallace Sr.	Goods	DPWT	\$85,000	\$17,000	100%	\$17,000	3
Leonal Hernandez	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
S&S Worldwide, Inc.	Goods	REC	\$90,000	\$18,000	100%	\$18,000	3
Charles P. Johnson & Assoc.	Professional Services	DPWT	\$108,000	\$21,600	50%	\$10,800	5
Serotte Rockman Wescott	Professional Services	SHERI	\$150,000	\$30,000	100%	\$30,000	3
Whelen Engineering	Goods	DPWT	\$270,000	\$54,000	100%	\$54,000	3
EMG	Professional Services	DPWT	\$1,250,000	\$250,000	50%	\$125,000	5
Kerr Consulting, LLC	Professional Services	DPWT	\$105,000	\$21,000	100%	\$21,000	3
Redee Concrete Corp.	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Contech Pro LLC	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Dellabrook Nursery	Nonprofessional Services	DPWT	\$85,000	\$17,000	100%	\$17,000	3
Big T Lawn Care	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Hertrich Fleet Services	Goods	DPWT	\$150,000	\$30,000	100%	\$30,000	3
Melville E. Peters	Professional Services	DPWT	\$5,000	\$1,000	100%	\$1,000	3
Philip R. Lamb	Professional Services	DPWT	\$3,800	\$760	100%	\$760	3
F&F and A. Jacobs & Sons	Goods	POL	\$3,663,303	\$732,661	90%	\$659,395	5
Dustin Construction, Inc.	Construction Services	DPWT	\$220,581	\$44,116	91%	\$40,123	5
Sampson Partners LLC	Goods	FRS	\$58,903	\$11,781	100%	\$11,781	3
<b>Monthly Total</b>			<b>\$7,271,053</b>	<b>\$1,454,211</b>		<b>\$1,241,152</b>	

**April 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Affiliated Computer Services	Professional Services	FRS	\$62,075	\$12,415	100%	\$12,415	3
World Trade Company	Nonprofessional Services	DPWT	\$50,000	\$10,000	100%	\$10,000	3
Xerox Corporation	Goods	DPWT	\$198,821	\$39,764	100%	\$39,764	3
The Promo Touch Inc.	Goods	REC	\$141,000	\$28,200	100%	\$28,200	3
Auto Hydraulics, Inc.	Goods	DPWT	\$864,000	\$172,800	100%	\$172,800	3
Laytonsville Landscaping, Inc.	Goods	DPWT	\$100,900	\$20,180	100%	\$20,180	3
Mimar, Inc.	Goods	REC	\$150,000	\$30,000	100%	\$30,000	3
J. Gilbert, Inc.	Goods	REC	\$141,000	\$28,200	100%	\$28,200	3
Lexis-Nexis	Professional Services	CY ATT	\$60,498	\$12,100	100%	\$12,100	3
Petroleum Traders Corp.	Goods	DPWT	\$50,000	\$10,000	100%	\$10,000	3
Myco, Inc.	Goods	DPWT	\$264,000	\$52,800	100%	\$52,800	3
SpaceSever Systems, Inc.	Goods	POL	\$300,000	\$60,000	100%	\$60,000	3
Petroleum Marketing Group	Goods	DPWT	\$50,000	\$10,000	100%	\$10,000	3
Digital Lightning	Nonprofessional Services	REC	\$210,000	\$42,000	100%	\$42,000	3
Kustom Signals, Inc.	Nonprofessional Services	POL	\$100,945	\$20,189	100%	\$20,189	3
Lawmen Supply Company	Goods	POL	\$246,232	\$49,246	100%	\$49,246	3
Capital Compressor, Inc.	Goods	DPWT	\$144,000	\$28,800	100%	\$28,800	3
Fitch and Company, Inc.	Nonprofessional Services	DPWT	\$114,000	\$22,800	100%	\$22,800	3
General Parts, Inc.	Goods	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Sweeney Brothers, Inc.	Goods	DPWT	\$210,000	\$42,000	100%	\$42,000	3
Managed Care Innovations	Professional Services	FIN	\$27,979,840	\$5,595,968	32%	\$1,762,730	5
Hentschel Real Estate Services	Professional Services	DPWT	\$16,082	\$3,216	100%	\$3,216	3
<b>Monthly Total</b>			<b>\$31,753,393</b>	<b>\$6,350,678</b>		<b>\$2,517,440</b>	



**May 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Contract Video Specialists	Goods	DTS	\$61,549	\$12,310	100%	\$12,310	3
JML Medical, Ic.	Goods	CORR	\$13,451	\$2,690	100%	\$2,690	3
Xerox Corporation	Nonprofessional Services	DPWT	\$198,821	\$39,764	100%	\$39,764	3
Lapinski's Landscaping, Inc.	Nonprofessional Services	DPWT	\$134,000	\$26,800	100%	\$26,800	3
Rainbow Construction Corp.	Construction Services	DPWT	\$3,368,000	\$673,600	40%	\$269,440	5
KI, Inc.	Goods	POL	\$51,623	\$10,325	72%	\$7,486	5
ENSR Corporation	Professional Services	DPWT	\$210,000	\$42,000	50%	\$21,000	5
Melville E. Peters	Professional Services	DPWT	\$6,000	\$1,200	100%	\$1,200	3
Philip R. Lamb & Company	Professional Services	DPWT	\$3,800	\$760	100%	\$760	3
Concrete General Inc.	Nonprofessional Services	DPWT	\$3,847,571	\$769,514	50%	\$383,603	5
Hatchik Supply Company	Goods	REC	\$99,000	\$19,800	100%	\$19,800	3
Atlantic Waterproofing	Nonprofessional Services	DPWT	\$2,213,400	\$442,680	75%	\$332,010	5
Arc Environmental Inc.	Nonprofessional Services	OED	\$200,000	\$40,000	100%	\$40,000	3
Vermeer Mid Atlantic, Inc.	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
Kerr Consulting	Professional Services	DPWT	\$105,000	\$21,000	100%	\$21,000	3
Hernandez & Daughters	Nonprofessional Services	DPWT	\$70,000	\$14,000	100%	\$14,000	3
B.M.R., Inc.	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
Metro Rentals, Inc.	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3

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Melville E. Peters	Professional Services	DPWT	\$8,000	\$1,600	100%	\$1,600	3
Imagistics International	Nonprofessional Services	LIB	\$102,891	\$20,578	100%	\$20,578	3
The Lerro Corporation	Goods	DTS	\$53,280	\$10,656	100%	\$10,656	3
Douron, Inc.	Goods	HHS	\$55,000	\$11,000	100%	\$11,000	3
JML Medical, Inc.	Goods	CORR	\$13,451	\$2,690	100%	\$2,690	3
Standard Equipment Company	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
Elliott & Frantz, Inc.	Goods	DPWT	\$750,000	\$150,000	100%	\$150,000	3
Xerox Corporation	Goods	HHS	\$75,000	\$15,000	100%	\$15,000	3
Hentschel Real Estate Services	Professional Services	DPWT	\$3,100	\$620	100%	\$620	3
Doron Percision System, Inc.	Goods	DPWT	\$195,940	\$39,188	100%	\$39,188	3
<b>Monthly Total</b>			<b>\$14,838,877</b>	<b>\$2,967,775</b>		<b>\$2,043,195</b>	

**June 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount Required</u></b>	<b><u>MFD Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
	Goods	DPWT	\$96,202	\$19,240	100%	\$19,240	3
Standard Graphics	Goods	POL	\$180,000	\$36,000	100%	\$36,000	3
Orion Safety Products	Goods	DPWT	\$80,000	\$16,000	100%	\$16,000	3
Muncie Reclamation	Professional Services	DEP	\$115,000	\$23,000	75%	\$17,250	5
Potomac Survey Research	Professional Services	SHERI	\$125,000	\$25,000	100%	\$25,000	3
Mercantile Towson	Nonprofessional Services	DPWT	\$135,000	\$27,000	70%	\$18,900	5
Serco, Inc.	Professional Services	CORR	\$75,000	\$15,000	100%	\$15,000	3
Radiation Physics, Inc.	Goods	DPWT	\$3,000,000	\$600,000	100%	\$600,000	3
Richard F. Kline, Inc.	Goods	DPWT	\$3,000,000	\$600,000	100%	\$600,000	3
Parrott Materials Company	Construction Services	DPWT	\$2,566,600	\$513,320	100%	\$513,320	3
F. Mucciardi Company, LLC	Goods	DPWT	\$3,000,000	\$600,000	100%	\$600,000	3
Frederick Asphalt Company	Goods	FRS	\$1,150,000	\$230,000	100%	\$230,000	3
Medtronic Emergency	Goods	DPWT	\$3,000,000	\$600,000	100%	\$600,000	3
F.O. Day Bituminous	Construction Services	DPWT	\$2,599,456	\$499,891	22%	\$107,476	5
Omni Excavators, Inc.	Goods	CIRCT	\$445,000	\$89,000	100%	\$89,000	3
FileTrail, Inc.	Goods	DTS	\$199,964	\$39,993	100%	\$39,993	3
Audio Fidelity	Goods	FRS	\$72,000	\$14,400	100%	\$14,400	3
Pro Fix Medical Repair	Nonprofessional Services	DPWT	\$59,360	\$11,872	100%	\$11,872	3
All Pro Inserter Services, Inc.	Goods	DPWT	\$250,000	\$50,000	100%	\$50,000	3
Chesapeake Ford Truck	Goods	DPWT	\$128,529	\$25,706	100%	\$25,706	3
Criswell Chevrolet Inc.	Goods	DPWT	\$2,069,053	\$413,811	100%	\$413,811	3
Chesapeake Ford Truck	Goods	DLC	\$216,933	\$43,387	100%	\$43,387	3
Harbor Truck Sales	Goods	FRS	\$119,100	\$23,820	100%	\$23,820	3

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National Safety Supply, Inc.	Nonprofessional Services	POL	\$472,000	\$94,400	100%	\$94,400	3
PetData, Inc.	Professional Services	DPWT	\$197,647	\$39,529	100%	\$39,529	3
SCS Engineers	Goods	CORR	\$62,868	\$12,574	100%	\$12,574	3
Interboro Packaging Corp.	Professional Services	DPWT	\$35,726	\$7,145	85%	\$6,073	5
Apex Companies, LLC	Goods	FRS	\$350,000	\$70,000	100%	\$70,000	3
Municipal Emergency Services	Goods	FRS	\$75,599	\$15,120	100%	\$15,120	3
Mason Dixon Fire	Professional Services	DTS	\$300,000	\$60,000	100%	\$60,000	3
The Gartner Group	Goods	CIRCT	\$667,479	\$133,496	100%	\$133,496	3
EDAC Systems, Inc.	Nonprofessional Services	DPWT	\$399,689	\$79,938	100%	\$79,938	3
Gable Signs & Graphics	Professional Services	OHR	\$1,500,000	\$300,000	100%	\$300,000	3
Peopleclick, Inc.	Goods	POL	\$567,200	\$113,440	100%	\$113,440	3
Kustom Signals, Inc.	Goods	DPWT	\$3,000,000	\$600,000	100%	\$600,000	3
Bardon Inc.	Goods	FRS	\$90,000	\$18,000	100%	\$18,000	3
Sampson Partners LLC	Professional Services	LIB	\$62,500	\$12,500	100%	\$12,500	3
Webfeat, Inc.	Construction Services	DPWT	\$1,366,888	\$273,378	29%	\$79,827	5
Concrete General, Inc.	Goods	POL	\$2,134,829	\$426,966	100%	\$426,966	3
Northrop Grumman	Goods	CORR	\$850,700	\$170,140	100%	\$170,140	3
CSV Sales, Inc.	Goods	REC	\$82,000	\$16,400	100%	\$16,400	3
Gubenkian Swim, Inc.							

			<b>\$34,897,322</b>	<b>\$6,959,466</b>		<b>\$6,358,578</b>	
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**Monthly Total**